

FY2005, Summary of business results for first 3 quarters (consolidated)

(in millions of Yen, 000 units)

	FY2004 1-3Q Apr - Dec 2004	FY2005 1-3Q Apr - Dec 2005
Sales	16,179	15,296
Operating Income	-997	-182
<i>Operating Margin</i>	<i>-6.20%</i>	<i>-1.20%</i>
Analysis of improvement in operating income	1: Non-reoccurrence of losses stemming from the sale of sales-finance receivables in the US financial services unit in fiscal 2004 2: Lower depreciation exp. due to asset impairment charges taken in the US and Australia in fiscal 2004	Lower warranty costs change in unit vol./prod. mix FY04 sales-finance losses¹ FY04 impairment charges² Forex Lower selling exp. Other cost reductions Total increase 224 189 129 104 59 53 57 815
Ordinary Income		-338
<i>Ordinary Margin</i>		<i>-2.20%</i>
Net Income		-681
<i>Net Margin</i>		<i>-4.50%</i>
Capex		824
Depreciation Exp.		443
Interest Bearing Debt		4,431
Total Assets	16,121	15,573
Unit Sales (wholesale)	1,002	947
Japan	148	165
Overseas	854	782